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To the pilots of Council 20:

My name is Andrew Massey, and I am asking for your nomination as Council 20 Secretary/Treasurer in our upcoming LEC elections.

Having spent my entire career at NWA as a DTW based pilot, where I am currently a Junior DC9 Captain, I am well aware of the issues that affect the DTW pilots. Originally a commuter to our base, I relocated to SE Michigan and have been living here for the past seven years. My flying experience includes the U.S. Navy (retired Reserve), charter, corporate, TWA, NWA, and now DAL. I have been active as an ALPA volunteer for a large portion of my airline career, having served the pilots of NWA as the MEC Information Systems Committee Chairman, and most recently the MEC Membership Committee Chairman.

The single biggest issue going forward for our pilot group which affects both our career earnings and retirement is the continued DAL (and industry) trend towards the outsourcing of mainline flying and pilot jobs – *from both ends of the seniority list*. Our 747-200 freighters are about to be parked and when the economy and main deck freight rebounds we will no longer have the acft for DAL to capitalize on this revenue stream with our pilots at the helm. Midwest Express has been outsourced into oblivion with almost all flying positions lost to a feeder carrier. UAL is attempting to outsource international flying. Our management continues to claim (as they have for several years, as they also did with the freighter replacement) that there is no suitable 100 seat replacement acft available, all while DC9's are parked and ever increasing amounts of our narrow body flying is sent to DCI feeder carriers in the form of 76 seat acft.

Shrinking to profitability does not work for companies, and certainly not pilot careers. Outsourcing only benefits shareholders and *rarely, if ever the employees*. Without a job, or when downgraded to a lower paying position as careers erode from both ends, pay and retirement restoration becomes hollow.

If elected I will doggedly pursue the best interests and will of the DTW pilots as you communicate them to me. Those of you who know me know I will always express my concerns, popular or not, not back down from an important issue, and will do my absolute best to represent you. It has frequently been said that one starts ALPA work because one is less than pleased with the status quo, and stops doing it for the same reason. I have gone full circle and have the experience and critical eye to know how to get the job done.

The representatives you elect will address the many hurdles in front of our new combined pilot group with the continuing cultural and operational assimilation of the merger, upcoming section 6 negotiations, and the struggle to regain career losses incurred as a result of concessions made during Ch11. Make no mistake I am up to this task.

If elected I will fight hard for *every* member of Council 20, and I will never forget what junior means as I also look to the future as someday we all will be senior. I will state with absolute certainty I have no ALPA “career” aspirations, you will never see my name on a door in Herndon, and if elected you will never ask yourself “who is our Council 20 Secretary/Treasurer and what is he doing for me?”

Thank you for your support, and regardless of who you nominate for LEC Chairman, Vice Chairman, and Secretary Treasurer, please participate in the process – the issues facing us are too important to allow our LEC Representatives to be determined by the small percentage of pilots who traditionally participate in the LEC election process.

Fraternally,

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