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## Michael Hanson For Council 44 Captain Rep.

Fellow Council 44 pilots, it is with the greatest respect I ask for your vote and support in the upcoming Council 44 elections. For those who do not know me an introduction is in order. I am married and live in Atlanta, a short drive from the airport. My wife and I have a 5 year old daughter. Prior to Delta I flew T-37s and C-130s in the Air Force. I was hired by Delta in 1988 as a B727 second officer. I've flown every aircraft in the current Delta South fleet and have 14,000+ hours of flying time. I am first and foremost a line pilot, and proud of it. I have volunteered with several MEC committees: I've worked in Contract Administration on several occasions in defense of our PWA. I am currently the vice chairman of the MEC Strike Committee, and chairman of the International Flying Committee. As a leader, I have delivered the Delta pilots' message in a clear and unmistakable voice on the picket line, on Wall Street, and for a few miserable hours in a freezing rain in front of the High Museum of Art in Atlanta during the bankruptcy. I am not afraid of facing conflict.

### **I believe these are the most important issues for Council 44: Scope, Representation, and Return on Investment**

Challenges as to who does the flying for Delta loom on the horizon at both ends of our seniority list. Connection carriers and the European Union (EU) both want our flying. Flying for connection carriers is now a career instead of a stepping stone to the majors. They no longer wait for the day they get a job with a major carrier, but instead are flying what arguably could be considered mainline flying. The EU wants cabotage rights, and to increase its level of ownership in US airlines. We should do all possible to stop that from happening, before it negatively affects Delta pilots and our international flying.

Domestic and international challenges must be faced on the corporate and government level with all our resources. **There can be absolutely no further erosion to the scope of our flying.**

Representation means enforcing the contract and being your advocate. Every day. Whether it is in front of the Chief Pilot, or the FAA, I will be by your side with your interests at the forefront. I will also be honest with you in communications. I will not tell you what you want to hear just to get a vote or avoid controversy. I believe facts, logic, and unity will serve us well. I am also a firm believer that a good team, giving constructive input and two way communication, will produce better results than one or two individuals. I would make it a priority to build that team and incorporate that philosophy into the way Council 44 does business.

Lastly is our return on investment. We have contributed more than any group to the corporation, and are underpaid for the responsibility we carry on our shoulders. We need to fix this as quickly as possible. Our current contract puts too many eggs in the “profit sharing” basket. If there are any future changes to the PWA that increase revenue, there should be a quantifiable and concrete increase in pay, benefits, or retirement.

I am proud to be a Delta pilot, proud to work by your side every day in whatever capacity you choose, and humbly ask for you to nominate me for Council 44 Captain Representative by writing in my name on the Sep 1 ballot.

Fraternally,

Michael Hanson

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